

# **Green School Works TA RFQ Webinar**

# Agenda

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1. Program overview
2. RFQ Overview
3. Technical Assistance Services
4. Timeline
5. Questions & Answers

# Program Team

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**Meg Howard**

Program Director



**Katherine Straus**

Program Manager



**Emily Brown**

Program Manager



**Trisha Hua**

Program Administrator

# Program Overview

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- \$60 million from the state as part of the Green School Works legislation



Provide technical assistance and implementation funding to public K-12 schools or districts for projects that improve energy efficiency, reduce carbon emissions, or mitigate the impacts of climate change, and support decarbonization planning and prioritization.



Eligible schools and school districts will serve a student population of 40% or more low-income for one or more of the last three school years.



Combination of:

Technical services grants

Implementation grants

## RFQ Overview

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- ▶ MassCEC seeks qualified vendors to provide technical assistance services for eligible public K-12 schools and districts looking to begin or supplement their decarbonization planning.
- ▶ This offering will reduce the cost of technical assistance for eligible, low-income public K-12 schools and districts with the goal of making decarbonization planning more accessible.
- ▶ Technical assistance services align with Mass Save offerings and include an additional Green School Works Scope.
- ▶ Award of a contract is not guaranteed by selection through this RFQ process.

- **Comprehensive Building Assessments:** Decarbonization assessment identifying energy efficiency and electrification opportunities for a single building.
- **Portfolio Decarbonization Roadmaps:** Exploration of decarbonization strategies, typically for multiple buildings (such as an entire school district), with a plan to implement over a long-time horizon.
- **Focused Studies:** Detailed study of specific energy efficiency and electrification measures that result in actionable savings and cost estimates.

## Additional Green School Works Scope

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- On-site renewable energy feasibility analysis of existing building(s) and site(s)
- MA Class I Renewable Energy Certificate (“REC”) analysis
- Additional scope approved on a case-by-case basis

# Expected Budget for Mass Save-eligible Participants

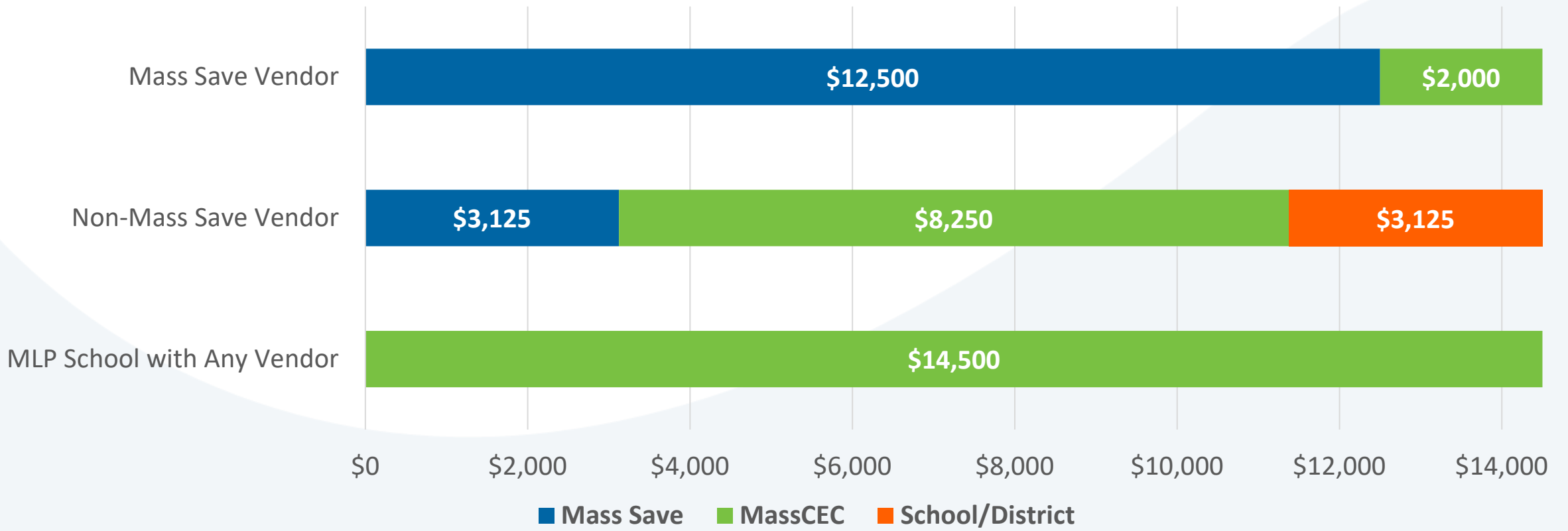
Task	Estimated Cost per Task	Mass Save Cost Share	Green School Works Cost Share
<b>Comprehensive Building Assessment</b>	\$11,000-\$17,000  (\$10,000-\$15,000 for Mass Save base scope + \$1,000-\$2,000 for GSW scope)	100% of the cost of the base scope when using pre-qualified Mass Save vendors. Up to 25% of the base scope costs when using firms directly procured by the customer.	100% of the cost of the Green School Works renewable scope plus 50% of the Participant's co-pay required for the base scope when using Vendors that are not pre-qualified Mass Save vendors.
<b>Portfolio Decarbonization Roadmap</b>	\$100,000-\$300,000+  (\$100,000-\$300,000+ for Mass Save base scope + \$1,000 - \$2,000 per building for GSW scope)	Up to 50% of total base scope cost when using pre-qualified Mass Save vendors. Up to 25% of the study costs when using firms directly procured by the customer.	100% of the cost of the Green School Works renewable scope plus 50% of the total cost of the base scope.
<b>Focused Studies</b>	\$6,000-\$42,000  (\$5,000-\$40,000 for Mass Save scope + \$1,000 - \$2,000 per building for GSW scope)	Up to 50% of total base scope cost when using pre-qualified Mass Save vendors. Up to 25% of the study costs when using firms directly procured by the customer.	100% of the cost of the Green School Works renewable scope plus 50% of the total cost of the base scope.

**Note: If the Participant is not Mass Save-eligible, MassCEC will pay 100% of the cost of the task, whether or not the selected Vendor is a pre-qualified Mass Save vendor.**



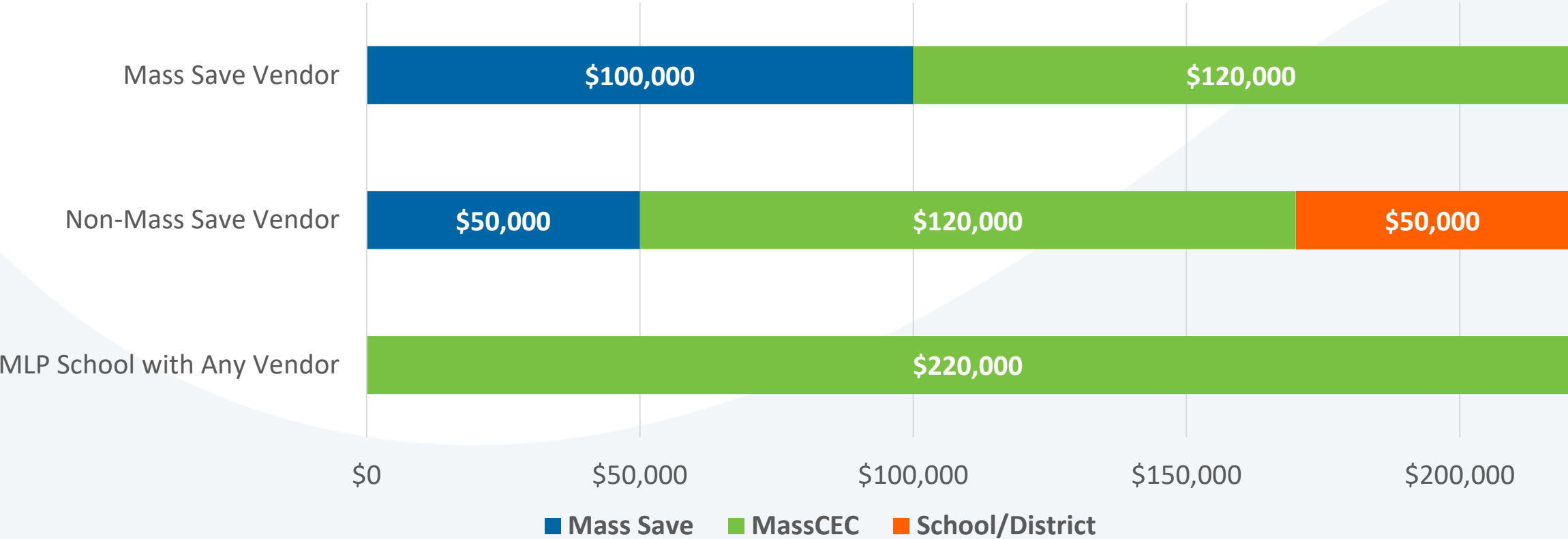
# Comprehensive Building Assessment Hypothetical

Comprehensive Building Assessment  
(\$12,500 Mass Save scope + \$2,000 GSW scope)



# Portfolio Decarbonization Roadmap Hypothetical

Portfolio Decarbonization Roadmap  
(\$200,000 Mass Save scope + \$20,000 GSW scope)



# Timeline

RFQ Milestone	Tentative Timeline
Release of RFQ	March 14, 2025
Questions due to MassCEC via email to <a href="mailto:greenschools@masscec.com">greenschools@masscec.com</a>	March 26, 2025, 11:59PM ET
Questions with answers posted to MassCEC website	March 31, 2025
Statement of Qualifications (“SOQs”) due	April 4, 2025, 11:59PM ET
MassCEC review (with follow-up questions and interviews as required)	April 4-18, 2025
Notification of Qualification and eligible Vendors posted on MassCEC website	April 22, 2025
New applicants may submit an SOQ with a partner school or school district participant	Ongoing, as long as Green School Works has technical assistance funding available.

Note: Technical assistance enrollment for schools and districts will be released in the coming weeks.

# Questions and Answers

**Learn more about  
Green School Works**



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email updates!**

